LIVING COAST DISCOVERY CENTER

ANNUAL REPORT FISCAL YEAR 2019-2020

> Inspiring the community to connect with and care for our coastal environment

ACCESSIBILITY

Welcomed **50,000** guests and **1,800** member households.







Thank you to Chula Vista Elementary School District for supporting our education programs.



1,458 people attended Animals on the Bay Day, a low-cost admission day thanks to support from the County of San Diego.

PASSION





Despite forced closure in March due to the COVID-19 pandemic, we offered virtual programs to continue providing wildlife education while continuing to care for animal ambassadors.





The 10th annual Farm To Bay fundraiser raised **\$114,000** in net proceeds.

95% of event waste was diverted from the landfill, our highest ever, making Farm To Bay a Zero-Waste event.





SUSTAINABILITY



Participated with conservation partners on Ridgway's Rail Propagation & Reintroduction Program, releasing **20** birds into local salt marshes.

Some rails were fitted with solar-powered "backpacks" that will track movements as part of a Univserity of Idaho research project.







Provided **42** no-cost compost programs, teaching **230** children & **138** adults in our community how to turn food waste into nutrient-rich soil.









Guided **48** local hikes and **20** cleanups with **1,388** participants.





Removed **34,000 lbs.** of trash & **9,600 lbs.** of invasive plants.

Thanks to Wells Fargo, SeaWorld & Busch Gardens Conservation Fund, and Port of San Diego.

265 active volunteers donated **20,000** hours, a value of **\$622,000**.







Thank you to Chairman Greg Cox, San Diego County Board of Supervisors, for his dedication to the growth and prosperity of the South Bay region.

INTEGRITY

Revenue & Support

Fundraising & Special Events	\$1,143,223	(59%)
Educational Program Services	\$357,994	(19%)
Admissions & Memberships	\$309,696	(16%)
Gift Shop & Rentals	\$117,686	(6%)
TOTAL REVENUES	\$1,932,005	

Expenses

Program Services	\$1,404,404 (68%)	
Fundraising & Marketing	\$360,778	(17%)
Management, Administration	\$312,681	(15%)
& General Operations		
TOTAL EXPENSES	\$2,077,86	3

The Living Coast is grateful for the commitment and support of the City of Chula Vista and U.S. Fish & Wildlife Service.



Board of Directors

Sam Cardoso Bob Kilpatrick Herb Engel Christopher Lewis Susan Fuller* Frank Roseman* Sara Giobbi Kyle Strong Kendall Helm Andy Yuen** Bob Koerber

*Honorary Member **U.S. Fish & Wildlife Service Liaison

Executive Director Ben Vallejos



HONOR ROLL

\$100,000 and above Dina and Ken Weimer

\$50,000 - \$99,999

Port of San Diego San Diego Gas and Electric® U.S. Fish & Wildlife Service

\$25,000 - \$49,999

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\$500 - \$999

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*deceased



Your generous contribution supports our mission to inspire the community to connect with and care for our coastal environment.

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> Envisioning a thriving natural coast through engaged conservation

Living Coast Discovery Center

1000 Gunpowder Point Dr. Chula Vista, CA (619) 409–5900 info@thelivingcoast.org



